

Products Offering











Local Sales/Exporters

Cash Contribution

Minimum 25% as auto-financing

Repayment

Based on the projects' repayment period

Loan Amount

Financing 75%

Payments to be made directly to suppliers supported by invoices

Tenor

Max 30 months



Local Sales/Exporters

Cash Contribution

Minimum 25% on a case by case basis

Repayment

Based on repayment capacity

Loan Amount

Financing up to 75%
Payments to be made directly to suppliers supported by invoices

Tenor

Max 30 months inclusive of a grace period if need be



Purchase of Receivables Financing

Local Sales/Exporters

Cash Margin

Minimum 15% for local sales and 10% for exports as cash collateral

Loan Amount

Financing 100%

Payments to be made directly to suppliers supported by invoices

Tenor

Based on the receivables tenor



Local Sales/Exporters

Cash Margin

Minimum 15% for local sales and 10% for exports as cash collateral

Loan Amount

Financing 100%

Payments to be made directly to suppliers supported by invoices

Tenor

Based on the cash conversion cycle